



**Smt. Jamnabai H. Wadhwa College of Technology (BCA)
And Kothari College of Management Studies (BMS)**

Opp. Inlaks Hospital, Chembur Colony, Mumbai – 400 074. Tel.:8291889881

E-mail :hemukalani_trust@yahoo.co.in. Website :www.sindhuputra.com

3.4.2 Number of functional MOUs with national and international institutions, universities ,industries, corporate houses etc. during the last five years.

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2020-21	2019-20	2018-19	2017-18	2016-17
2	2	1	0	0

DVV: HEI to provide the details of all activities conducted under the claimed MOUs

Hon. Director

**SMT. J. H. WADHWA COLLEGE OF TECHNOLOGY
KOTHARI COLLEGE OF MANAGEMENT STUDIES
Opp. Inlaks Hospital, Chembur Colony,
Mumbai - 400 074. Tel.: 8291889881**



Future forward: Building Career Orientation And Self Reliance In Young Women

**Antarang Foundation for Amar Shaheed Hemu Kalani Yadgaar Mandal's-
Smt J.H Wadhwa Technology (BCA) & Kothari College of Management Studies (BMS)**

Context:

This college is affiliated to SNTD Women's University. Their primary aim is to make higher level education. Adolescence is a vulnerable age. Social structures that abuse, neglect and pressurize only add to this vulnerability. This module works with these adolescents with a view to building self reliance and the vision for a hopeful future in the children.

Objectives:

The primary objectives of the career ready program are

- To help youth identify their strengths and link it up to a suitable career choice
- Helping student get ready for job interviews
- Exposure to various forms of employment opportunities
- Connecting them with potential employers

Overview:

This program covers:

- 1) **Self Awareness activities** - these measure the students' Interests, Aptitude, Personality, Realities, Aspirations, Support Systems
- 2) **Career Awareness** - detailed information on 8-10 popular Career choices are given and students' Fitment is assessed
- 3) **Work Skills and Work Ethics** - grooming, personal presentation, communication, stress & anger management, interview readiness, and essential employability work ethics
- 4) **Career Linkages** - education (mainstream / vocational) and career linkages (part time / full time / internships) are made
- 5) **Mentor connect** - connect with a Mentor (a corporate volunteer) who guides students as they take their first career steps.

This 40 sessions classroom intervention builds skills of collaboration, communication, critical thinking, creativity, commercial skills and computer literacy along with the all-important work-ethics help young adults acknowledge the value of reliability, integrity, and initiative. Career Ready integrates plenty of industry exposure and results in building the ability to make informed, medium career choices.

There are various activities conducted and media used to help the group connect. Sessions would typically be in teams thus helping the students to develop their team work skills. The teams are given many case studies and asked to debate over values, judgments and decision making styles. Besides team work, there also are individual exercises that involve the participants developing their individual career plans. At regular intervals, Exposure Visits and Expert Speakers engage to enable students to have first- hand experience in different sectors and then make suitable career decisions. These are appreciated a lot by students and are of great value in helping students identify suitable careers.

Career linkages are provided to students based on individual career plans.

The program also connects students to Mentors as part of a 12 months intervention, who guides them during the first steps in the workplace. Computer and English speaking courses are also offered as value additions, to students who graduate from Antarang's Career Ready Program.



Payment terms

Amar Shaheed Hemu Kalani Yadgar Mandal's, Smt J.H. Wadhwa College of Technology (BCA) & Kothari College of Management Studies(BMS) will not make any payment for conducting these programs. Antarang Foundation will get funding through Corporate Donors.

Signed, sealed by Antarang Foundation, dated 25th June 2018

Thanks & Regards

Nikhil Paul

Manager - Student Engagement & Operations

M: +91 9637866581

Signed, sealed by, Amar Shaheed Hemu Kalani Yadgar Mandal's, Smt J.H. Wadhwa College of Technology (BCA) & Kothari College of Management Studies(BMS)

Mr. S.P. Vulchi

Hon. Director

Hon. Director

SMT. J. H. WADHWA COLLEGE OF TECHNOLOGY

KOTHARI COLLEGE OF MANAGEMENT STUDIES

Opp. Inlaks Hospital, Chembur Colony,

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antarang

Building Self Reliance in Youth



TNS INDIA FOUNDATION

This document constitutes a Memorandum of Understanding (MoU) between

TNS India Foundation (TNSIF)

and

Kothari College of Management Studies, Chembur

This MoU is effective from 15 December 2021, hereinafter mentioned as "Effective Date" by and between Kothari College of Management Studies, Chembur, managed under the Hemu Kalani Yadgar Mandal's (if applicable), affiliated to the University of SNDT Women's University, Maharashtra, registered under The Maharashtra Public Trust Act, 1950 (if applicable) and hereinafter referred to as "The College", represented by its Honorary Director, SP Vulchi

AND

TNS India Foundation, a charitable organization registered under section 25 of the Companies Act 1956 and having its registered office at B1-201, Centre Point, Opposite Bawla Masjid, 243A, N M Joshi Marg, Lower Parel (E), Mumbai-400 013, hereinafter referred as "TNSIF", having PAN AAECT4021D represented by its Managing Director, Rupa Bohra.


Background

TNS India Foundation (TNSIF), a section 25 Company incorporated under the provisions of the Companies Act, 1956 is conducting the "Campus to Corporate Careers (C2C) Program" for the enhancement of employability and workplace skills for deserving youth.

In this connection, TNSIF intends to be associated and work closely with the College to conduct employability training, career counselling sessions and job placements for final year college students.

Detailed features of the program are as follows:

1. 80 – 100 hours of training program including Personal and Professional Effectiveness (how to choose right career option, how to apply for job, tools-CVs, cover letter- etc.), Business communication (effective communication with co-workers and customers), Career Readiness (orienting students to jobs matching their skill sets and exposure to a career path) and Work Readiness (Professionalism, Work Ethics, Email Etiquettes, Workplace dynamics – etc.)
2. The training will be delivered via a blended learning approach i.e through in class sessions and online platforms (Google Meet and Zoom) as applicable.
3. Each training batch size will be between 30-50 students. Sessions of duration 1.5-2 hours duration will be conducted 5 days a week over a 2 – 2.5 month period at a time.
4. The program also includes individual student counselling, which will be conducted via online/offline platforms, as well as post training, pre-placement and post placement counselling.
5. Career fairs or individual placement drives will be conducted in an online/offline format to place trained students in formal sector jobs.
6. The above mentioned training and placement is free of cost for both, the students and college.

Rupa Bohra 

TNS India Foundation | B1-201 Centre Point | Opp. Bawla Masjid, 243-A NM Joshi Marg | Lower Parel (E) | Mumbai 400 013 | India
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
Based on the above, this MOU lays out the below responsibilities for both parties:

TNSIF agrees to –

1. Engage with the college, given the following conditions:
 - a. In consultation and agreement with the designated college point of contact.
 - b. Not charge the college or students for any part of the program.
 - c. Provide reports to the college on the training and placement status of students.
2. Mobilize the college students. This involves the following:
 - a. Conduct Orientation sessions to make students aware about the program and to register their interest.
 - b. Screen the students based on their interest and background and interview them to determine enrolment in the program.
3. Train selected students. This involves the following:
 - a. Form batches with selected students and conduct the Campus to Corporate Careers Training Program with them.
 - b. Provide individual career-counselling support to in-training students.
 - c. Engage with parents of the students to make them aware of the program and to counsel them about their wards.
 - d. Provide certificates to trained students on successful completion of the training with an attendance criteria of 80%.
4. Place trained students. This involves the following:
 - a. Facilitate placement linkages with formal sector employers for interested students.
 - b. Arrange for career drives and fairs to place interested students.
 - c. Provide post-placement support to students to facilitate joining and on-boarding.

The College agrees to –

1. Engage with TNSIF staff, given the following conditions:
 - a. Providing one point of contact to coordinate all TNSIF C2C activities.
 - b. Not charge TNSIF or students for any part of the program.
 - c. Communicate openly with the TNSIF point of contact for any deliverables or feedback.
2. Facilitate student engagement. This involves the following:
 - a. Assistance in student mobilization through dissemination of information on student what's app groups and other seminars.
 - b. Attending orientation sessions organized by TNSIF to encourage student participation.
3. Support training activities. This involves the following:
 - a. Support allocation of batches for optimum utilization of resources and training effectiveness.
 - b. Assist in scheduling batches keeping in mind college lecture timings.
 - c. Make classrooms available for in-person training sessions.
 - d. Allow use of online medium to reach and train students.
 - e. Assist in conducting parent engagement sessions.
4. Support placement activities. This involves the following:
 - a. Assist in mobilizing students to counsel regarding placement opportunities
 - b. Provide infrastructure assistance – classrooms, auditorium, computer laboratory etc. in conducting on-ground career fests.

Supra Acharya 

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TNS INDIA FOUNDATION

- c. Allow use of online medium to place students.
- d. Not hold TNSIF C2C staff responsible for any miscommunication with the corporate HRs.

This MOU is neither a contract nor is it legally binding in any way. It does not commit any financial expenditure from or for either party.

The MoU will be effective for a period of one year from the date on which both the parties have signed this MOU.

Rupa Bohra 

Name: Rupa Bohra
Managing Director,
TNS India Foundation

SP Vulchi

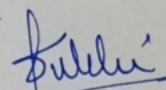
Name: SP Vulchi
Honorary Director,
Kothari College of Management Studies,
Chembur
Hon. Director
KOTHARI COLLEGE OF MANAGEMENT STUDIES
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Below table will help you out where I have precisely mentioned the modules which was covered in the soft skills training.

Sr. No.	No. of Days	Name of Topic	Module
1	Day 1	Program Introduction	Personal & Professional Effectiveness
2	Day 2	Self-Awareness	
3	Day 3	Social Thinking	
4	Day 4	Setting SMART goals	
5	Day 5	Effective Communication	
6	Day 6	Interpersonal Relationships	
7	Day 7	Negotiation & Persuasion	
8	Day 8	Effective Decision Making	
9	Day 9	Financial Awareness	
10	Day 10	Formal & Informal Sector	
11	Day 11	Cover and CV Building	
12	Day 12	How to Create linkedin profile	
13	Day 13	Group Discussion	Communication Readiness
14	Day 14	Journal writing / Diary writing	
15	Day 15	Interview readiness	
16	Day 16	Aptitude test	
17	Day 17	Vocabulary list for Entry level jobs	Career Readiness
18	Day 18	Industry & Career	
19	Day 19	Careers in Sales & Marketing	
20	Day 20	Careers in Accounts & Finance	
21	Day 21	Careers in Customer Executive	
22	Day 22	Careers in Administration	
23	Day 23	Careers in HR	
24	Day 24	Careers in Stock Market	
25	Day 25	Careers in BFSI	Work Readiness
26	Day 26	Work from Home	
27	Day 27	Surviving Skills	
28	Day 28	Effective Presentation skills	
29	Day 29	Professionalism	
30	Day 30	Ethics, Performance & Feedback	
31	Day 31	Email Etiquettes	
32	Day 32	Workplace Dynamics	Career counseling + Placement Module+ Interview Preparation
33	Day 33	Corporate Linkage Session	
34	Day 34	Parents Engagement session	
35	Day 35	Career Counselling Session	
36	Day 36	Mock session	

Please feel free to reach out to me on **9664882698** if you have any questions or concerns

Thank you.



Hon. Director

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Warm regards,
Ruby Vishwakarma

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TNS India Foundation

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